

## SEA-TVET Workshop on Integrating Entrepreneurship And Digital Learning in Hospitality and Tourism

14-15 December 2016, SMKN 2 Malang, Malang, East Java, Indonesia

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### Session 4 Guideline of Discussion: Edotel Network

**Schedule:** December 14<sup>th</sup>, 2016 (16.00 – 17.00)

**Objectives of group discussion:**

- a. To establish partnership between management of education hotel (Edotel) that belongs to TVET institutions.
- b. To explore potential areas of collaboration by creating a network of edotel and maximising students capacity and skills in hospitality/tourism area.
- c. To explore possibility of having single website to promote edotel and student's works.
- d. To initiate development plan that develops teachers-students entrepreneurship.

**Expected Outputs:**

- a. Mutual understanding on edotel network initiative among participants.
- b. Collaboration among TVET institutions in implementation of edotel network.
- c. Proposed development plan of edotel network.

**Discussion Participants**

Please introduce yourself among group members and then fill in table below. During introduction phase, you may distribute your institution brochure.

No	Name	Institutions
1	ABD HAFIDZ BIN PG ADNAN	KOLEJ VOKASIONAL BEAUFORT
2	FATURRAHMAN	SMK NEGERI 2 BONDOWOSO
3	MOCH. FAIZAL MOHTAROM	SMK CENDIKA BANGSA
4	AHMAD ALAMSYAH	SMK TARUNA TERPADU 2 BORCESS BOGOR JAWA BARAT
5	DANI KUNIAWAN	SMK NEGERI 9 BANDUNG

**Guiding Discussion Questions**

Please discuss with your group (5-6 persons) and answer questions below:

1. What do you think about Edotel network initiative and its website/platform? What are issues and challenges that you will find during program implementation?

- 1. It is amazing initiatives and efforts . we need to work together within all edotels to have MOU**
- 2. We have problem in Networking especially completing the facilities needed**

2. After this workshop, what do you need to do as follow up actions in your school?

Activities	Time	Person in Charge (PIC)
1. Meet all teachers of Hotels and vice headmasters	January 2017	Head program
2. Prepare to organize the hotels better	January 2017	Head program
3. Report to head master, discuss and presentation	January 2017	Head program

4. Reporting, planning and follow up programs	January 2017	Head program
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3. Show us your dream, how many additional guests that will stay in your edotel by using this platform next year compared to this year?

Schools	Number of Guests
KOLEJ VOKASIONAL BEAUFORT (HOSTEL)	-
SMK NEGERI 2 BONDOWOSO	100
SMK CENDIKA BANGSA	-
SMK TARUNA TERPADU 2 BORCESS BOGOR JAWA BARAT	100
SMK NEGERI 9 BANDUNG	100

4. How many students will be involved in managing this edotel network platform in 2017?

Schools	Number of Students
KOLEJ VOKASIONAL BEAUFORT (Hostel)	-
SMK NEGERI 2 BONDOWOSO	100
SMK CENDIKA BANGSA	-
SMK TARUNA TERPADU 2 BORCESS BOGOR JAWA BARAT	30
SMK NEGERI 9 BANDUNG	70

5. What are your strategies to promote this platform?

1. **Promotion via website**
2. **join Edotel network**
3. **Brochures**
4. **Promotion by students, parents, government institution**
5. **Cooperating with the governments especially Tourism Ministry**
6. **Cooperating with Tour Operators or guides**